

Monthly Newsletter



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ABOUT QUANTUM

Quantum Infotrainers & Consultants Pvt. Ltd. is a leading provider of comprehensive training and development solutions designed to empower individuals and organisations to thrive in today's rapidly evolving business landscape.

We partner with industry leaders to identify skill gaps, design programs that fit your needs, and deliver learning experiences that deliver measurable results.

Our expertise spans:

- Behavioural and Leadership Development
- IT Skills and Technology Enablement
- High-Tech and Emerging Technologies
- Foreign Language Training

With a team of seasoned trainers and a methodology built on experiential learning, personalised development, and continuous improvement—we don't just train. We transform.

Building Competencies. Driving Impact. Shaping the Future of Corporate Learning.

JUNE IN MOTION: 18 TRANSFORMATIVE TRAININGS

This month, the Quantum team delivered excellence across 18 specialised training programs, partnering with 10 organisations to build capabilities that matter.

AUTOMOTIVE & MOTOR VEHICLE MANUFACTURING

- India's Reputed Automotive Manufacturer – Cycle Time Reduction (V.K.)
- Global Motor Vehicle Manufacturer – AI/ML Fundamentals (A.C.)
- Global Motor Vehicle Manufacturer – Power Automate Mastery (A.B.)
- Global Automotive Components Manufacturer – Innovative Thinking Leadership (S.G.)
- Global Motor Vehicle Manufacturer – Salesforce Sales, Service & Experience (J.A.)

MANUFACTURING & PRECISION ENGINEERING

- Leading Manufacturing Enterprise – Multi-Track Capability Building
- Braking System Expertise (R.S.)
- AI/ML for Operations (A.M.)
- PLM System Proficiency (S.R.)
- Process Engineering & Manufacturing Specialist – Negotiation Mastery (R.W.)
- Premium Glass & Ceramics Manufacturer – Repair-First Leadership (A.T.)

SEMICONDUCTOR & TECHNOLOGY MANUFACTURING

- Leading Semiconductor Manufacturing Company – Presentation Skills (R.W.)
- Leading IT Enterprise – Power BI Data Analysis (A.B.)

SPECIALIZED SECTORS

- Global Biotechnology Research Company – Tamil Language Training (S.)



What stands out? Organisations aren't choosing between technical skills OR leadership skills anymore. They're choosing both.

The companies winning in 2026 are the ones building T-shaped talent—deep expertise paired with broad capability across functions. Our June partnerships with 10 organisations across diverse sectors reflect this universal need for integrated capability development.

That was June. What's your team's next move?

LEARNING CORNER: BY THE METRICS

18 Training Programs Delivered	350+ Professionals Trained
500+ Training Hours Delivered	10 Organizations Partnered

KEY PERFORMANCE INDICATORS

- Customer Satisfaction (CSAT): 92%
- Trainer Feedback Average: 4.8/5.0
- Skill Mastery Achievement: 60 Freshers Successfully Deployed on Live AI-ML Projects (Automotive Industry)

These metrics show we build comprehensive capabilities with precision and measurable impact across diverse industry verticals.

WHAT OUR CLIENTS SAY

4.8 / 5.0 ★

Our trainers don't just deliver content. They transform how teams think, collaborate, and solve problems.

This June, we received consistent feedback from clients across sectors:

"Practical. Engaging. Results-oriented."

- Automotive Manufacturer

"Your trainers understand our industry challenges and deliver solutions that stick."

- Manufacturing Enterprise

"The behavioural modules changed how our leaders approach conflict and opportunity."

- Process Engineering Specialist

"We're seeing measurable improvements in efficiency and team dynamics within weeks." -

Automotive Components Leader

4.8 stars is more than a rating. It's a commitment we renew with every training, every trainer, and every client partnership.



CELEBRATING OUR PEOPLE

MILESTONES THAT MATTER

This month, we celebrated team members who embody Quantum excellence:

SHAILAJA HENGNE

2 Years of Excellence | Sr. Digital Marketing Executive

For 24 months, Shailaja has been instrumental in strengthening Quantum's digital presence and creating meaningful impact. Her creativity, dedication, and innovative approach have elevated our brand visibility and engagement across all platforms. Her strategic thinking and execution have made her an invaluable part of Team Quantum.

Thank you for your excellence and innovation. Happy Work Anniversary, Shailaja! 🎉

SANGEETA KUMARI

2 Years of Dedication | Operations Assistant Manager

For 24 months, Sangeeta has been the backbone of our operations—driving efficiency, supporting our trainers, and ensuring every client engagement runs flawlessly. Her positive attitude, dependability, and unwavering commitment have made her indispensable to Team Quantum.

Here's to many more milestones together. Happy Anniversary, Sangeeta! 🎉

CHAITALI PURANIK

4 Years of Excellence | Manager, Operations

Four years. Countless seamless client launches. Unwavering operational leadership. Chaitali's expertise and strong management have been instrumental in scaling Quantum's impact and ensuring our clients receive exceptional service every time. Thank you for your continued brilliance and dedication. Happy Anniversary, Chaitali!



BORN TO LEAD

We also celebrated birthdays of exceptional team members whose energy and talent keep our mission alive:

SARIKA | AKHIL

Your enthusiasm, dedication, and positive energy brighten Team Quantum every single day.

May your year be filled with growth, success, and unforgettable moments. Happy Birthday! 🎂

INDUSTRY INSIGHT

Beyond Borders: The Hidden Power of Soft Skills in Global Organisations

Why Communication Excellence, Cultural Intelligence & Feedback Culture Unlock Global Performance

THE REAL CHALLENGE

A Global Automotive Components Manufacturer with operations across multiple geographies engaged us for a critical business problem: their India-based teams and international counterparts couldn't collaborate effectively despite sharing the same digital platforms. The issue? Not technology. Not language proficiency.

Cultural context. Communication assumptions. Feedback interpretation frameworks. Decision-making speed expectations—all fundamentally different across geographies.

WHAT WE OBSERVED IN JUNE

1. COMMUNICATION ACROSS CULTURES

A Presentation Skills program for a semiconductor manufacturing company revealed a critical insight: European participants communicate through direct feedback ('this approach needs change'). Indian participants communicate through contextual suggestions ('we might consider an alternative approach...'). Same message. Different delivery mechanism. Different reception. Result: Post-training, cross-team presentations improved by 68%. Stakeholder satisfaction scores rose by 71%. But the real win? Internal conflict incidents decreased by 45% because teams understood WHY communication felt different—and learned to adapt.

2. NEGOTIATION ACROSS GEOGRAPHIES

A Process Engineering Company's India team and international partners were deadlocked on contract terms. The organisation assumed it was a pricing issue. It wasn't. It was a decision-speed issue rooted in culture. Indian business culture prioritises relationship-building before formal commitment. Western culture prioritises rapid issue resolution and moving forward.

Our Negotiation Mastery program taught both teams to recognise these cultural frameworks, not fight them. Result: Contract cycle times dropped by 18 days. Deal close rates improved by 23%. More importantly: internal team trust increased by 56% (measured through collaboration metrics and repeat transaction volumes).

3. FEEDBACK CULTURE: THE MULTIPLIER SKILL

A leading manufacturing enterprise trained their teams in innovative thinking. Good ideas emerged. But they didn't translate to action. Why? Their organisational culture interpreted feedback differently. Candid, direct feedback felt like personal criticism. Constructive disagreement felt like challenging hierarchy.

After training on 'psychological safety' and 'effective feedback receiving,' the organisation unlocked dormant capability. Result: 3 major product innovations launched within 90 days. Team collaboration scores jumped 41%. Employee engagement increased 37%. This single shift in feedback culture created the conditions for creativity.

THE PATTERN WE'RE SEEING

Technical skills solve problems. Soft skills unlock collaboration. But soft skills trained in cultural context—with awareness of geographies, communication norms, feedback expectations—multiply

YOUR ORGANIZATION'S QUESTION:

Do your teams have the soft skill capabilities to operate effectively across geographies, cultures, and feedback contexts? Or are they still operating from single-culture assumptions that limit collaboration and innovation?

L&D TRUTH: THE UNIVERSAL TRAINER TIMELINE

- Monday: "We're revolutionising how people learn!"
- Tuesday: "You'll see transformation in 30 days!"
- Wednesday: "Let's customise the curriculum..."
- Thursday: "Wait, they need a prerequisite course."
- Friday: "Actually, we're measuring ROI differently now."



But here's what's really true: the best training outcomes happen when trainer expertise meets organisational commitment. That's when magic happens.

WHAT'S NEXT?

Three Ways to Engage with Quantum Learning Matters:

- SHARE YOUR CHALLENGE

Have an assessment gap in your organisation? Tell us. We'll help you close it.

- BOOK A CAPABILITIES AUDIT

Let's assess where your team stands and build an assessment roadmap to move forward.

- EXPLORE OUR TRAINING SUITE

From Leadership to AI/ML to Foreign Languages—discover what's available.

See you next month for Issue #2 (July 2026), where we'll dive deeper into trainings, celebrate more team wins, and uncover the next trend reshaping corporate learning.

Until then: Keep building. Keep growing. Keep solving.

The Quantum Team

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